



Ram Sannidi

Senior CRM and .NET developer with experience in multiple industries

Working as Technical Specialist, specialized in delivering Microsoft Dynamics CRM based solutions. Has a good understanding and knowledge on Dynamics CRM customization, Extending the CRM functionality, full lifecycle implementation of CRM based Solutions and has worked in 2011, 2013, 2016 and 365 versions of CRM. Have 10+ years of IT experience, in which 10+ years of extensive experience in Microsoft Dynamics CRM.

Experience

Project: Boys & Girls Clubs of America

Senior CRM Technical Specialist

May 2017 - Aug 2018

Boys & Girls Clubs of America is a national organization of local chapters which provide after-school programs for young people. The organization, which holds a congressional charter under Title 36 of the United States Code, has its headquarters in Atlanta, with regional offices in Chicago, Dallas, Atlanta, New York City and Los Angeles. BGCA is tax-exempt and partially funded by the federal government. Responsibility : Working as Technical Specialist, was involved in Customization, Configuration and Development Activities. Plugins. Custom Workflows. Ribbon Customization. Javascripts.

Plugins

Custom Workflows

Ribbon Customization

Javascripts

Technical Specialist

CRM

Development Activities

CRM Developer

Project: Mashreq Global, Dubai

Senior CRM Technical Specialist

Jan 2017 - Apr 2017

Mashreq provides personal banking services including deposits, loans and credit cards; investment banking services including corporate finance and investment advisory on mergers and acquisitions, initial in public offering and underwriting; asset management services including wealth management. Mashreq has 12 overseas offices in nine countries, including Europe, the United States, Asia and Africa. Responsibility : Working as Technical Specialist, was involved in leading team of 4 members, Customization, Configuration and Development Activities. Plugins. Custom Workflows. C#.Net. Javascripts.

.NET Javascripts Plugins Configuration Custom Workflows C# Technical Specialist CRM
Customization CRM Developer

Project: CRM Technical Specialist at Rockwell Automations US

Senior CRM Technical Specialist

Jun 2016 - Dec 2016

Rockwell Automation, the world's largest company dedicated to industrial automation, makes its customers more productive and the world more sustainable. Throughout the world, our flagship product brands are recognized for innovation and excellence. Responsibility : Working as Technical Specialist, was involved in leading team of 4 members, Customization, Configuration and Development Activities. Plugins. Custom Workflows. Ribbon Customization. Javascripts.

Plugins Custom Workflows Javascripts Microsoft SQL Server C# .NET CRM
Technical Specialist

Project: LOS Platform Solution at United BioSource Corporation, US

Senior CRM Developer

Jan 2015 - Jun 2016

United BioSource Corporation is a global scientific and medical affairs organization that partners with pharmaceutical companies to develop and commercialize their products. Their services involve multiple lines of business that clients can select from based on the needs of their drug program. Some of their services involve assisting physicians and patients in obtaining patient medication and subsequent monitoring effectiveness and outcomes. Responsibility : Working as Senior Software Engineer, was involved Customization, Configuration and Development Activities. Plugins. Custom Workflows. Ribbon Customization. Javascripts. Development of Unit Test cases using Microsoft Fakes.

Custom Workflows Javascripts Plugins CRM .NET C# Ribbon Customization
Development of Unit Test Cases Microsoft Fakes

Project: ENWL (Electricity North West Limited)

Senior Software Engineer

Jun 2014 - Jan 2015

Responsibility : Worked as Senior Software Engineer and Acting Team Lead, was involved in team management activities and Development Activities. Acted as bridge between Offshore and Onshore team to resolve all functional clarifications. Offshore and onshore coordination. Handled and guided 5 resources. Involved in code reviews. Development of Plugins. Development of Unit Test cases using Microsoft Fakes.

Code Reviews

Development of Plugins

Microsoft Fakes

Team Management Activities

Development Activities

Project: Comprehensive Credit Reporting at Veda Australia

Senior CRM Developer

Nov 2013 - Jun 2014

Comprehensive Credit Reporting change in the way credit information can be shared by lenders for the purpose of assessing credit. It will reshape the way lenders assess risk and consumers access credit. In industry terms, CCR means a shift from negative to comprehensive reporting: more data, more often – which provides a more complete picture of a customer’s credit commitments.

Development of CCR Release Implementation

Developing SSRS Reports

SQL Server

.Net

C#

CRM Developer

Development of Plugins

Project: Provider Management Platform at BUPA Australia

Senior Software Developer

Dec 2011 - Nov 2013

BUPA Australia proposes to implement Microsoft Dynamics CRM as their Records Repository where it stores all the Providers information in order to provide a better Claim process functionality. Responsibility: Worked as the senior software developer, directly interacted with the client throughout the project. Design and development of plug-in and custom workflow activities. Configuration and Customization of MS CRM. Involved in the Peer Reviews.

CRM

Custom Workflow Activities

Configuration and Customization of CRM

Peer Reviews

C#

.NET

Plugins

Project: CDR AP Rollout at BSNL (Bharath Sanchar Nigam Limited)

Java Developer

Oct 2010 - Jun 2011

BSNL proposes to implement next generation State-of-Art Call Detail Record (CDR) based Customer Care and Convergent Billing System. The aim of BSNL is to implement the CDR based Billing and customer care solution throughout India with four zones and four data centers. Responsibilities: To understand the existing business process and to help in the drawing the visions for the same. To collect the data from the Client database Verify the correctness of data by executing some scripts and distribute among the teams which helps in migration. Full time support on Migration activities and Project Rollout. To train client on CRM, Clarity and PMS build with the technologies like Seibel etc.

Migration Activities

Train Clients on CRM

Seibel

Java Developer

Project: Sales Management Information System at Ericsson

CRM Developer

Jun 2009 - Sep 2010

Sales Management Information System application helps the employees to maintain business sales process. It's a global application, which is being used by more than 10,000 users worldwide. The sales process involves contract management, customer management, and opportunity management dealing with global customer hierarchy. Responsibilities: Worked as a developer and also offshore Team lead to the freshers, He trained them in MS CRM. Involved in client customization using Java Script. Involved in developing workflows.

Java Script

Developing Workflows

CRM

CRM Developer

Work samples

Microsoft Dynamics CRM Customization and Configuration

Certification

Microsoft Dynamics Applications

Certification

Extending Microsoft Dynamics CRM

Certification

Education

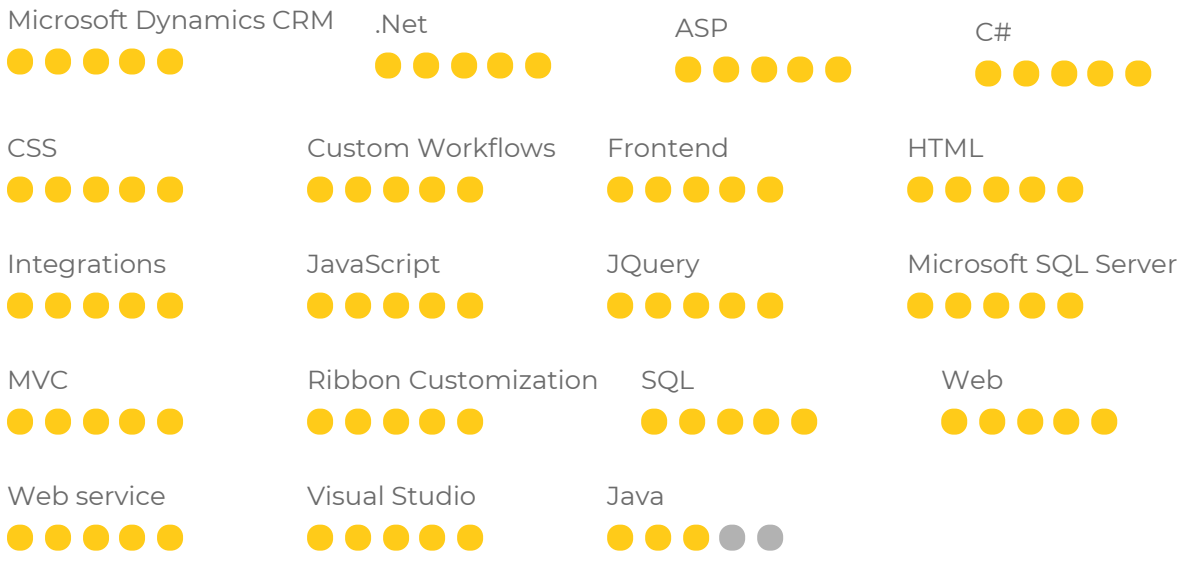
<https://www.brainville.com/p/ramsannidi>

Master of Computer Science

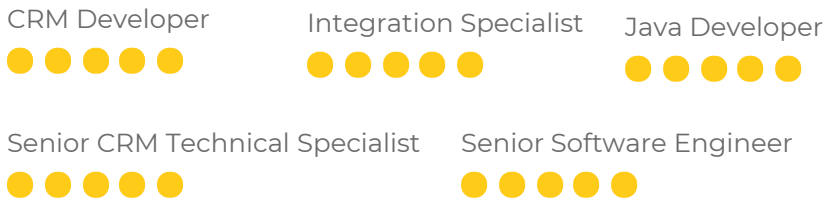
2007

- Advanced Java Programming
- Software Engineering
- Programming in Python
- Design and Analysis of Algorithms
- Network Security
- Big Data Analytics
- Data Mining
- Cloud Computing
- Mobile Computing
- Artificial Intelligence

Skills



Roles



Languages

- English
- Hindi

<https://www.brainville.com/p/ramsannidi>

Preferences

- Full time
- Right now
- Stockholms län

Strengths

Quick Learning Ability

Honest

Humble

Problem Solving

Good Team Player

Delivery Oriented

Good Coding Standards

Strong Research Skills

Solution Oriented

Deep Technical Knowledge