

#7.5

First quarter 2021

KONSULTRAPPORTEN

14 april 2021

Exclusive for Brainville members

Seller's market?

The demand for experts is higher than ever

Uppdragsutbud



RATES • DOES AGE MATTER? • REMOTE WORK - THE NEW NORMAL? • ASSIGNMENTS VS. CONSULTANTS • SKILLS IN HIGH DEMAND



brainville

www.brainville.com

Is it the seller's market now?

We have often been asked why we don't publish Konsultrapporten more frequently. The honest reply to that question is that it's mainly because we need a six-month period to get a reasonable amount of data to work with. It's also very time consuming to publish a full-fledged report with articles and the works. So, how do we solve this problem?

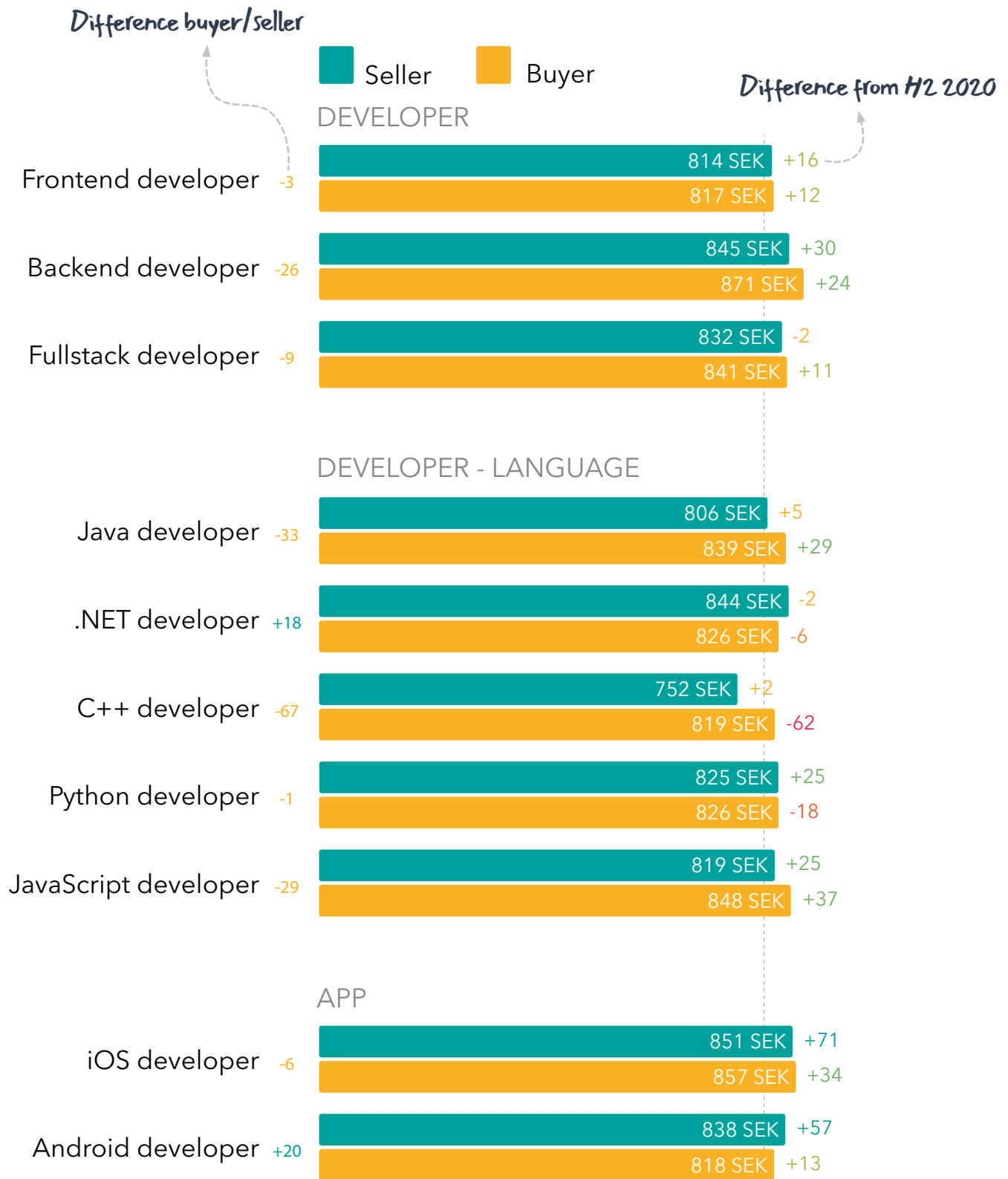
Our solution is simple: this quarterly report has no bells and whistles - only statistics. Most of it is based on data from Q1 2021, but some of it is based on the period Q4 2020 to Q1 2021. Be sure to check this important fact next to each graph.

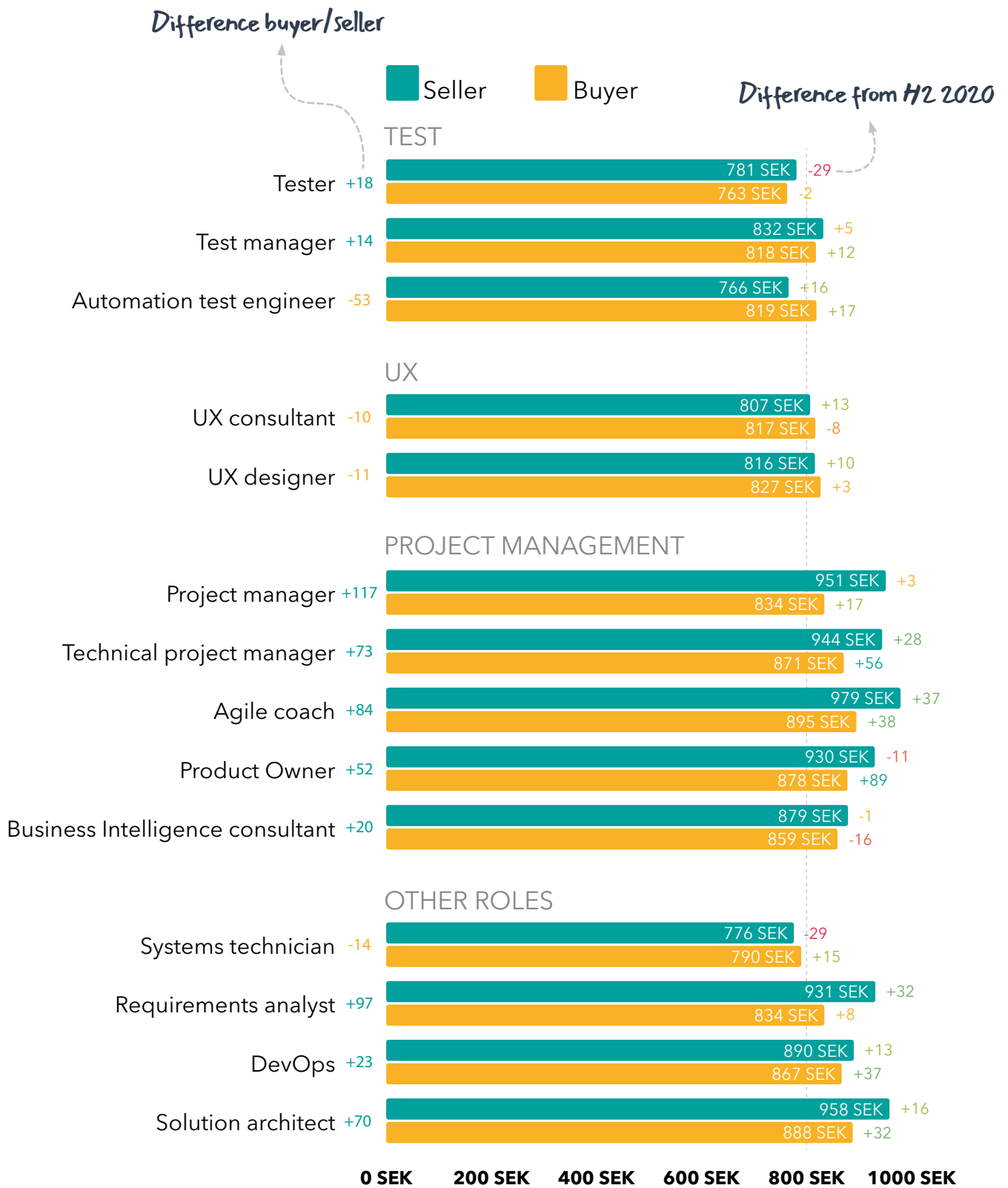
The main trends this quarter are quite clear: the need for freelancers and consultants has grown rapidly and it has become quite normal to allow people to work remotely. At the same time the number of available consultants has decreased, indicating that it's the seller's market now.

**So, due to popular demand, here it is -
Konsultrapporten Q1 2021!**

Rates on our most common roles

Buyer's rates compared to seller's rates Q1 2021





€ +1,3 %

Sellers' rates broke the negative trend from H2 2020. Buyers' rates increased even more (+2,0 %)



Free

**Publish assignments from
your own system.**

Reach over 18.000 companies.

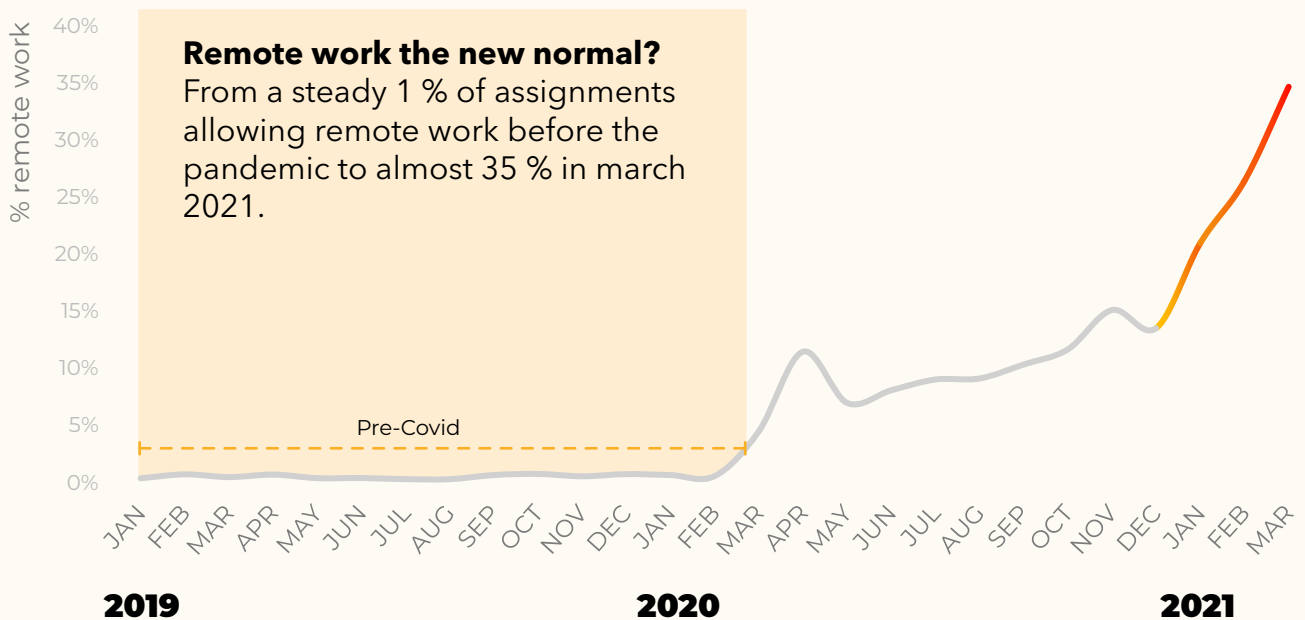
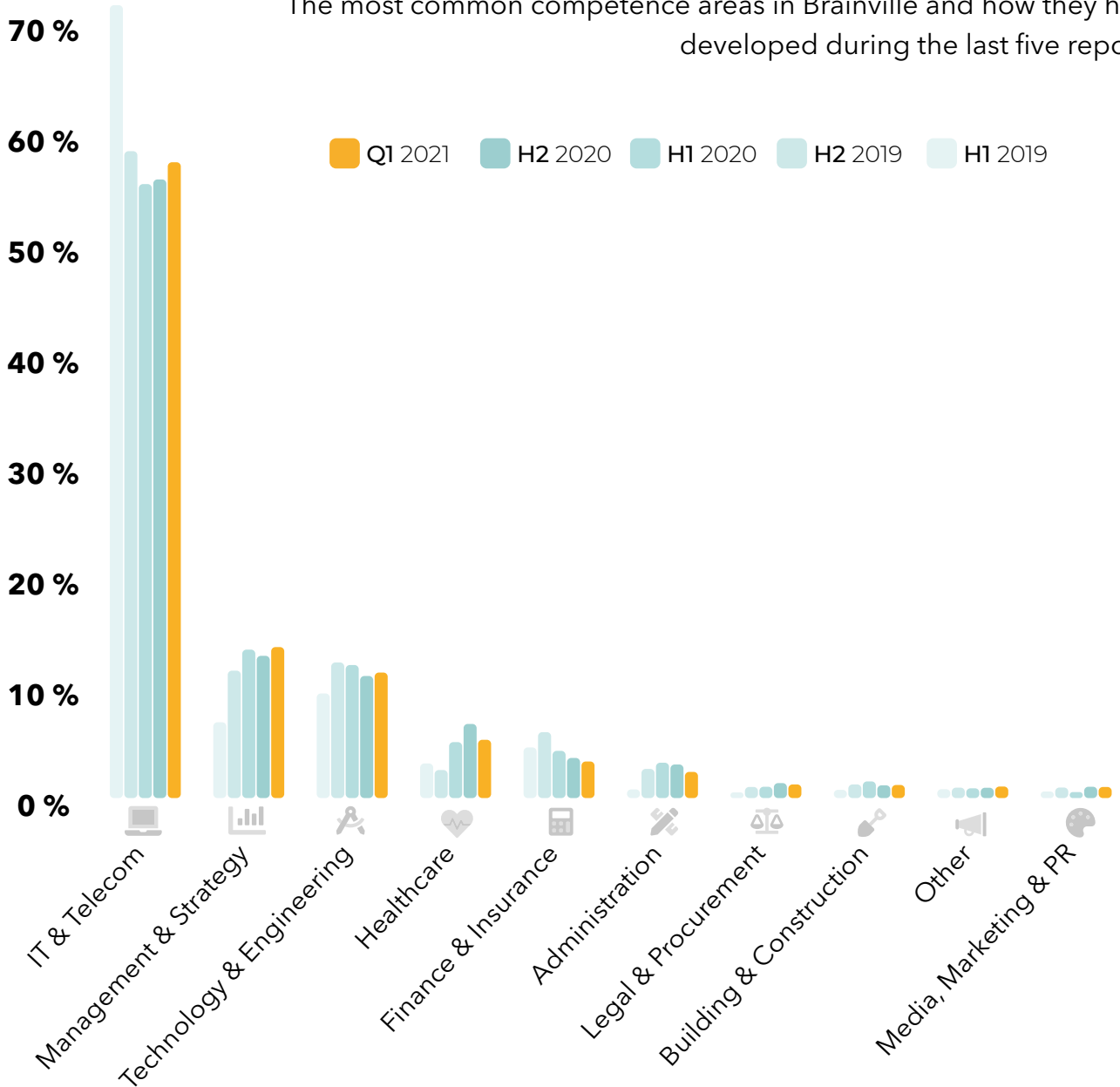
Use our API!

[Read more and get started!](#)



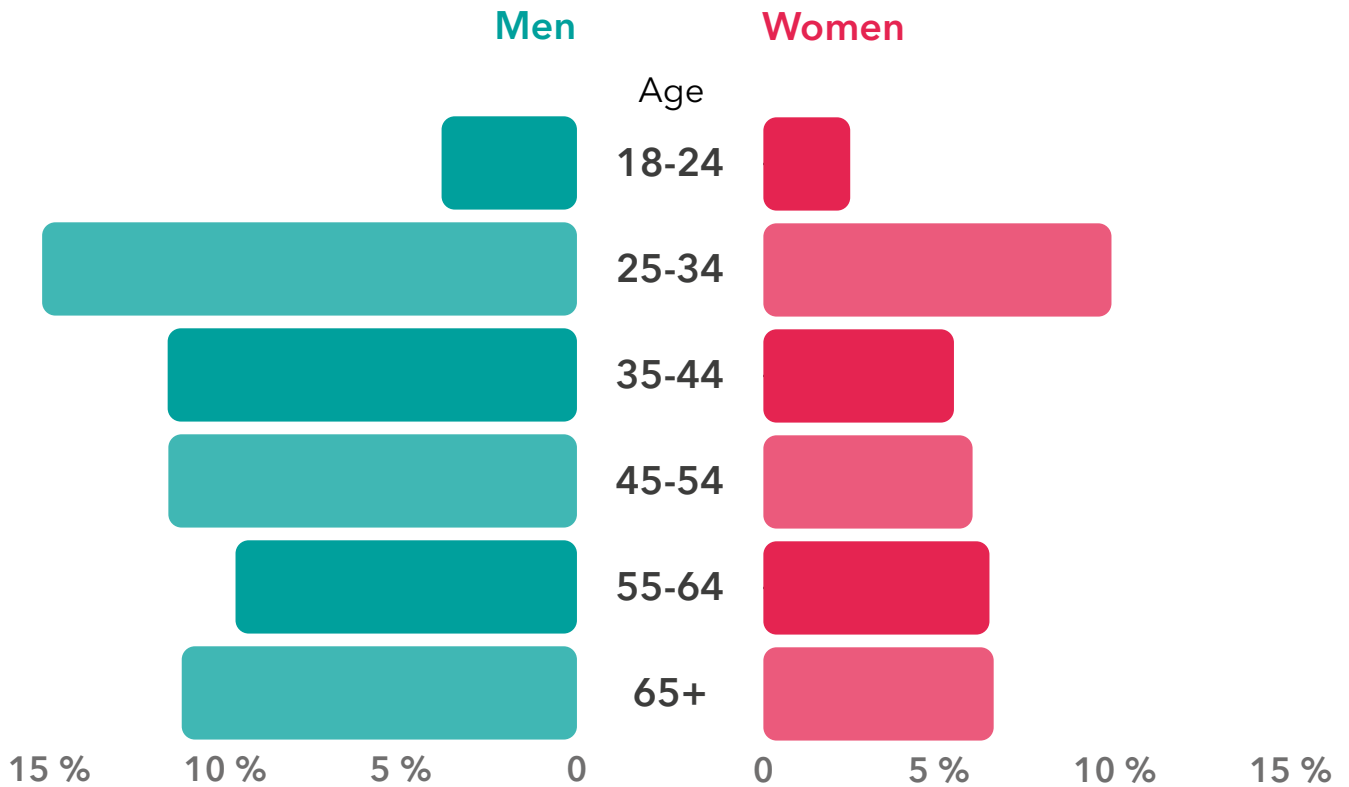
Competence areas

The most common competence areas in Brainville and how they have developed during the last five reports.



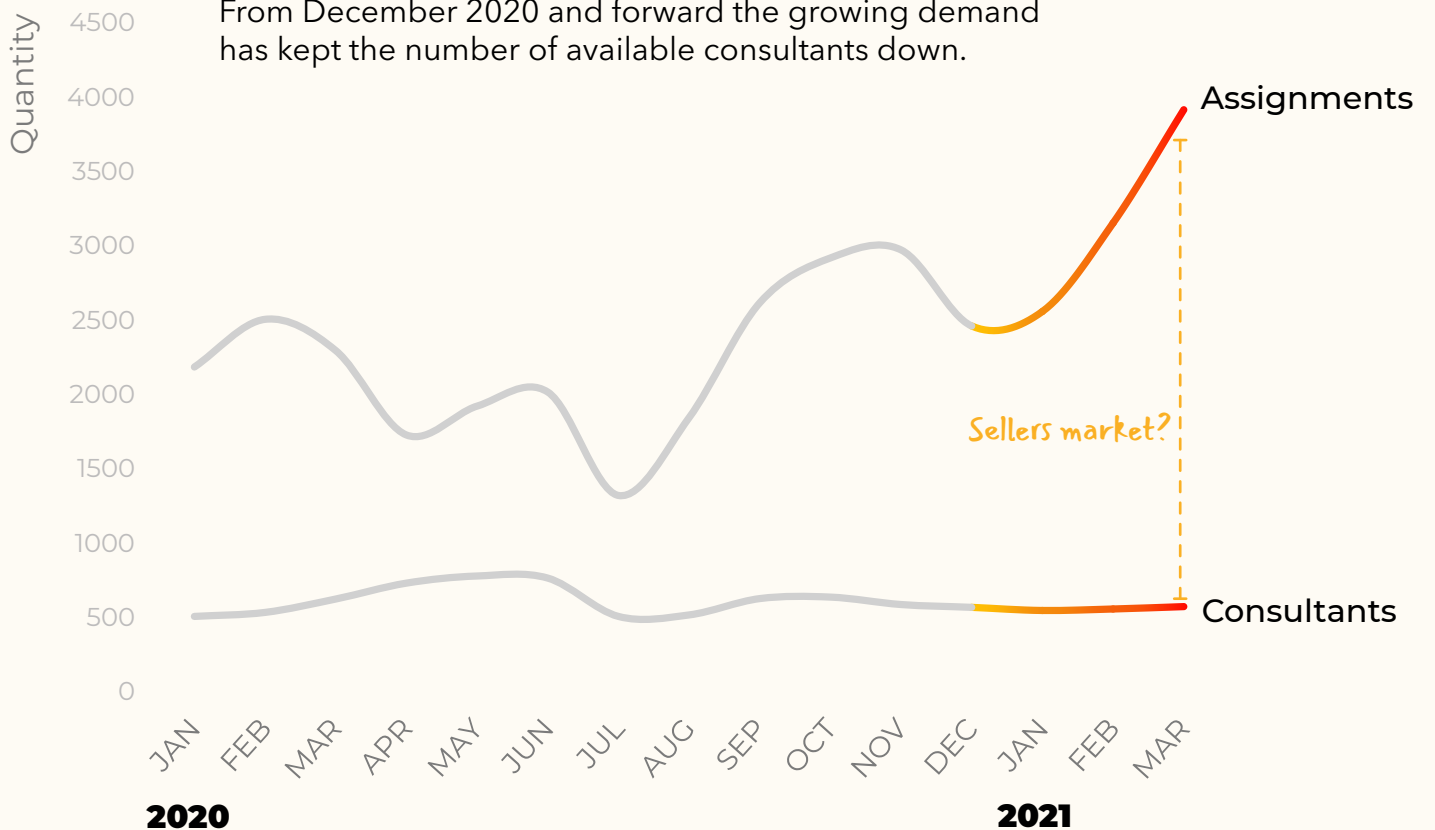
Does age matter?

With age comes experience, and the trend is that experience is accumulating in Brainville.



Assignments vs consultants

From December 2020 and forward the growing demand has kept the number of available consultants down.



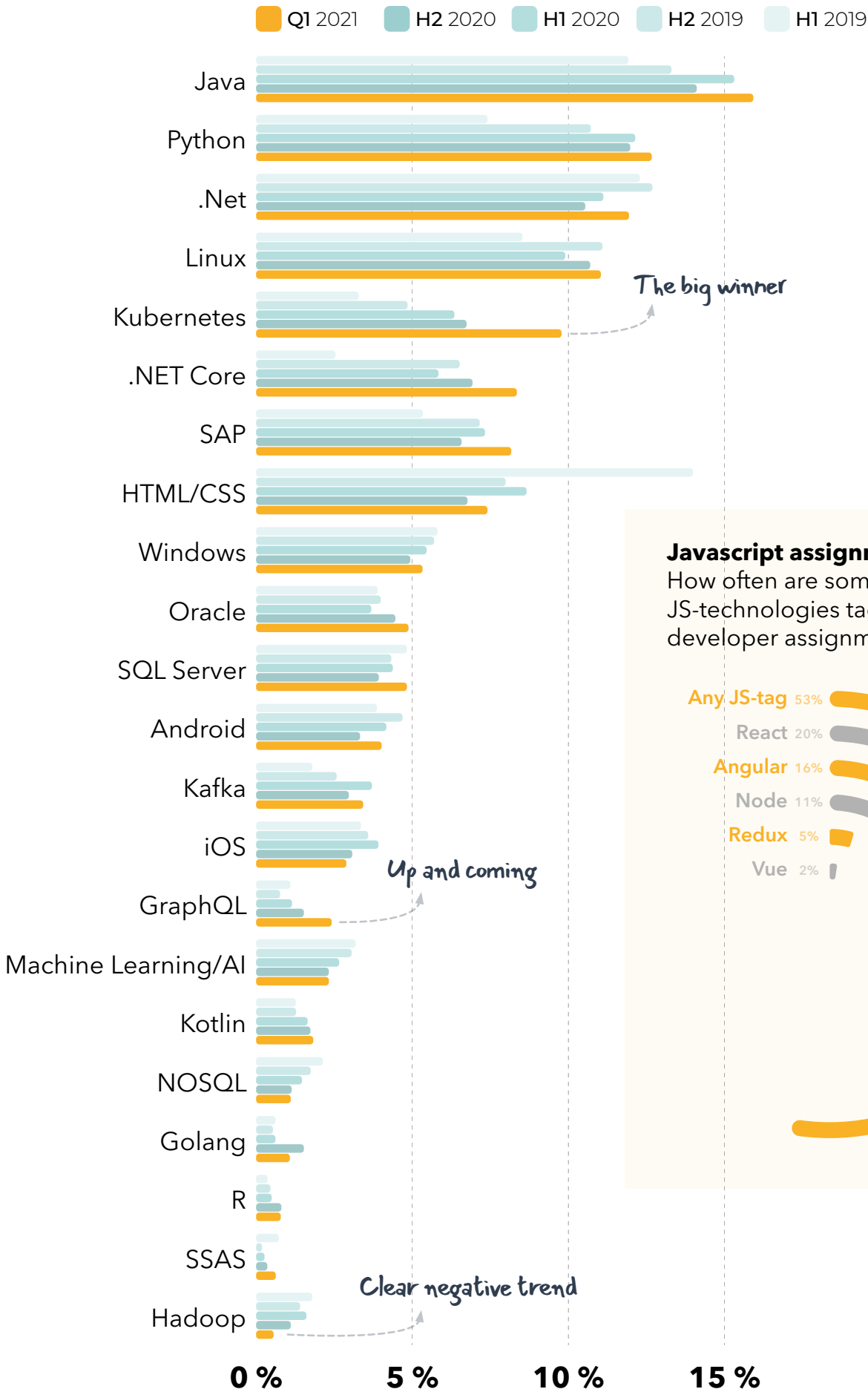
Brainville may appear Scandinavian...

...but is used in all corners of the world.



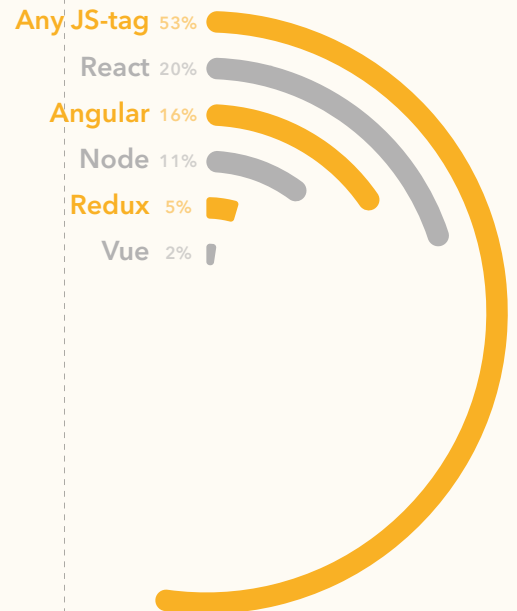
Skills in high demand

Selected skills mentioned in assignment descriptions Q1 2021



Javascript assignments

How often are some common JS-technologies tagged on system developer assignments?



Optimize your occupancy. Plan assignments in Brainville. *Free*

GET FULL CONTROL OF

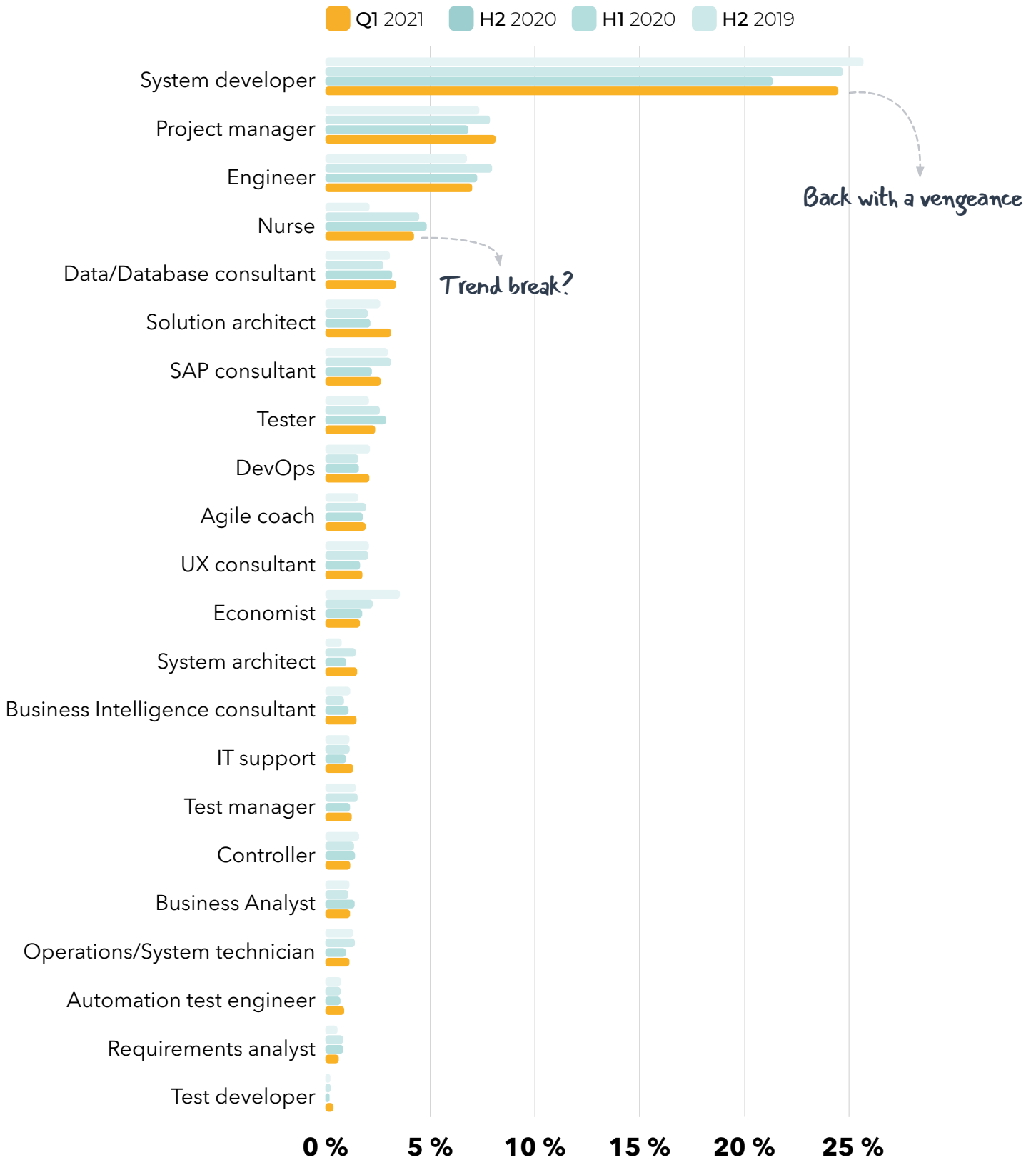
- ✓ Assignment planning
- ✓ Sick leave and vacations
- ✓ Occupancy and revenues

[Read more and get started!](#)



Roles

A selection of our most common roles during Q1 2021



By creating an **open marketplace** where we ourselves are not an active party (we never take part of any deals made) we're trying to bring transparency to the freelance and consulting industry. The result is in your hand... or on your screen: Konsultrapporten!

By posting or applying to assignments you contribute to this source of information. **Thanks for being part of this!**

Do you want to know
when we release
Konsultrapporten H1 2021?



Follow us on LinkedIn



Dive into more historical information

Check out our previous issues

#1 Konsultrapporten
First half 2017



#2 Konsultrapporten
First half 2018



#3 Konsultrapporten
Second half 2018



#4 Konsultrapporten
First half 2019



#5 Konsultrapporten
Second half 2019



#6 Konsultrapporten
First half 2020



#7 Konsultrapporten
Second half 2020

